Opportunities & Challenges of Northern Thailand in เชียงตง เมียนมา North – South Economic Corridor

Northern Logistics Forum 2017

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March 29 2017 Dusit Island Resort, Chiang Rai

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AGENDA

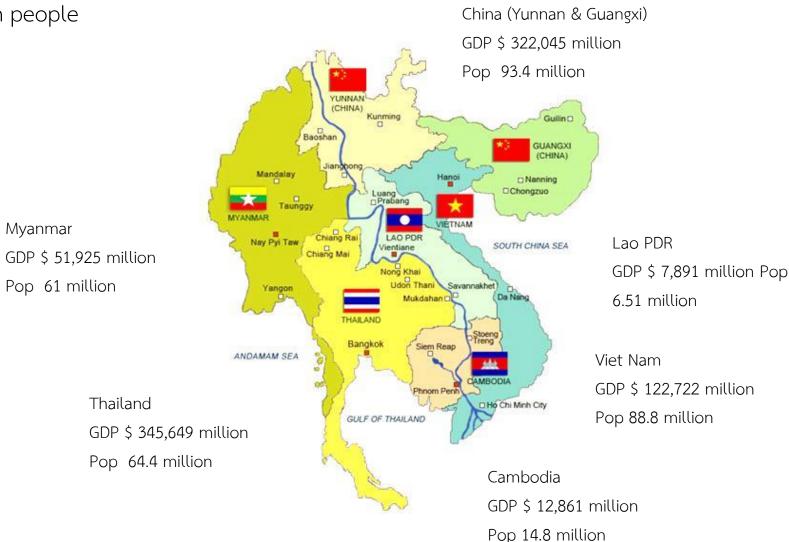


Greater Mekong Sub region Economic Corridor

Basic fact : the Greater Mekong Sub region

6 economies : Cambodia, China (Yunnan & Guangxi), Lao PDR, Myanmar, Thailand, and Viet Nam Area : 2.55 million sq.km.

- Population : 329 million people
- GDP : \$ 969.93 billion



source : ADB & Bank of Thailand

Greater Mekong Sub region Economic Corridor

4-steps Corridor

- Transportation Corridor
- Multimodal Corridor
- Logistics Corridor
- Economic Corridor
- To realize its vision of a prosperous, integrated, and harmonious subregion, region the GMS Program has adopted a three-pronged strategy (the 3 Cs):
- increasing **connectivity** through sustainable development of physical ANDAMAM SEA infrastructure and the transformation of transport corridors into transnational economic corridors;
- improving **competitiveness** through efficient facilitation of cross-border movement of people and goods and the integration of markets, production processes, and value chains; and
- building a greater sense of **community** through projects and programs that address shared social and environmental concerns.



GMS Economic Corridor

GMS Corridor Flagship Programs

- North-South Economic Corridor
- East-West Economic Corridor
- Southern Economic Corridor
- Telecommunications Backbone
- Regional Power Interconnection and Trading Arrangements
- Facilitating Cross-Border Trade and Investment
- Enhancing Private Sector Participation and Competitiveness
- Developing Human Resources and Skills Competencies
- Strategic Environment Framework
- Flood Control and Water Resource Management
- GMS Tourism Development

The GMS leaders adopted a 10-year Strategic Framework at the Fourth GMS Summit in 2011 to guide the GMS from 2012 to 2022. The Strategic Framework builds on the member countries' commitment and national development plans to promote regional cooperation and integration within and beyond the GMS.

GMS member countries reaffirmed the vision and goals that currently guide the program:

• GMS countries envision a Mekong sub region that is more prosperous, integrated, and harmonious.

• The GMS Program will contribute to realizing the potential of the sub region through (i) an enabling policy environment and effective infrastructure linkages that will facilitate cross-border trade, investment, tourism, and other forms of economic cooperation; and (ii) the development of human resources and skills competencies.

• To ensure that this development process is equitable and sustainable, environment and social interests will be fully respected in the formulation and implementation of the GMS Program.



GMS Route in Thailand



Southern Economic Corridor (SEC) R1 Central Subcorridor Bangkok- Aranyaprathet -Phnom Penh-Ho Chi Minh City-Vung Tau 81 km. **R10 Southern Coastal Subcorridor** Bangkok-Trat-Koh Kong-Kampot-Ha Tien-Ca Mau City-Nam Can East-West Economic Corridor (EWEC) 1,450 km **R2** (R9) : Mawlamyine-Myawaddy - Mae Sot-Phitsanulok-Khon Kaen-Kalasin-Mukdahan -Savannakhet-Dansavanh-Lao Bao-Hue-Dong Ha-Da Nang North-South Economic Corridor (NSEC) R3 R3A: 4th Thailand - Laos friendship bridge Chiang Khong – Huai Xai – Louangnamtha – Mo Han – Boten – Jing Hong – Yuxi - Kunming (1,140 km.) R3B: Chiang Rai (Mae Sai check point) - Ta Chi Leick - Chiang Tung – Jing Hong-Kunming (1,040 km.)

New Configuration of EWEC, NSEC, SEC



Changes in the Configuration of Economic Corridors

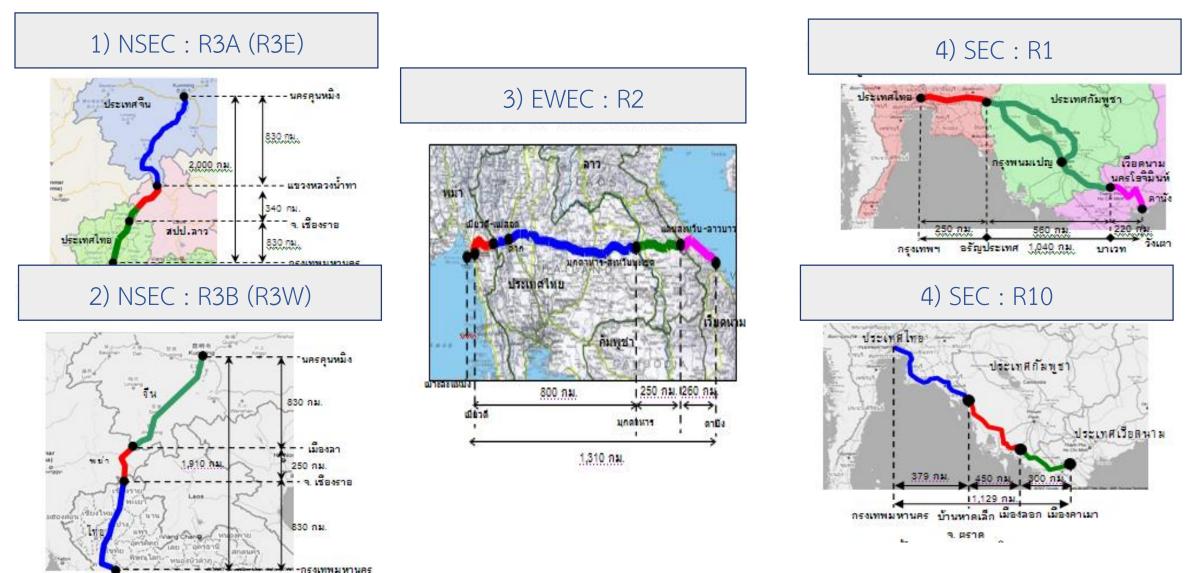
The following changes in the configuration of the GMS economic corridors are recommended based on the foregoing discussion on the realignment and/or extension of the economic corridors:

- (i) Include an extension at the western end of EWEC to **Yangon–Thilawa** using the Myawaddy–Kawkareik–Eindu–Hpa-An– Thaton–Kyaikto–Payagi– Bago–Yangon–Thilawa route, with a possible extension to Pathein.
- (ii) Include the Kunming–Dali–Ruili–Muse–Mandalay–Nay Pyi Taw–Yangon route in NSEC.
- (iii) Add an extension to the Kunming–Dali–Ruili–Muse–Mandalay–Nay Pyi Taw–Yangon route to link Mandalay to Tamu at the border with India, using the Mandalay–Kalewa–Tamu route via Monywa or Shwebo.
- (iv) Add the Boten–Oudomxay–Luang Prabang–Vang Vieng–Vientiane– Nong Khai–Udon Thani–Nakhon Ratchasima– Laem Chabang route to NSEC.
- Include a Bangkok and Hanoi link in NSEC using the Bangkok–Nakhon Ratchasima–Udon Thani–Sakon Nakhon– Nakhon Phanom–Thakhek– Na Phao–Chalo (via Route No. 12)–Vung Anh–Vinh–Hanoi route.
- Source ADB study team(vi) Include a link between Vientiane and Hanoi using the Paksan–NamPhao–Cau Treo–Vinh route with an extension to Vung Anh.

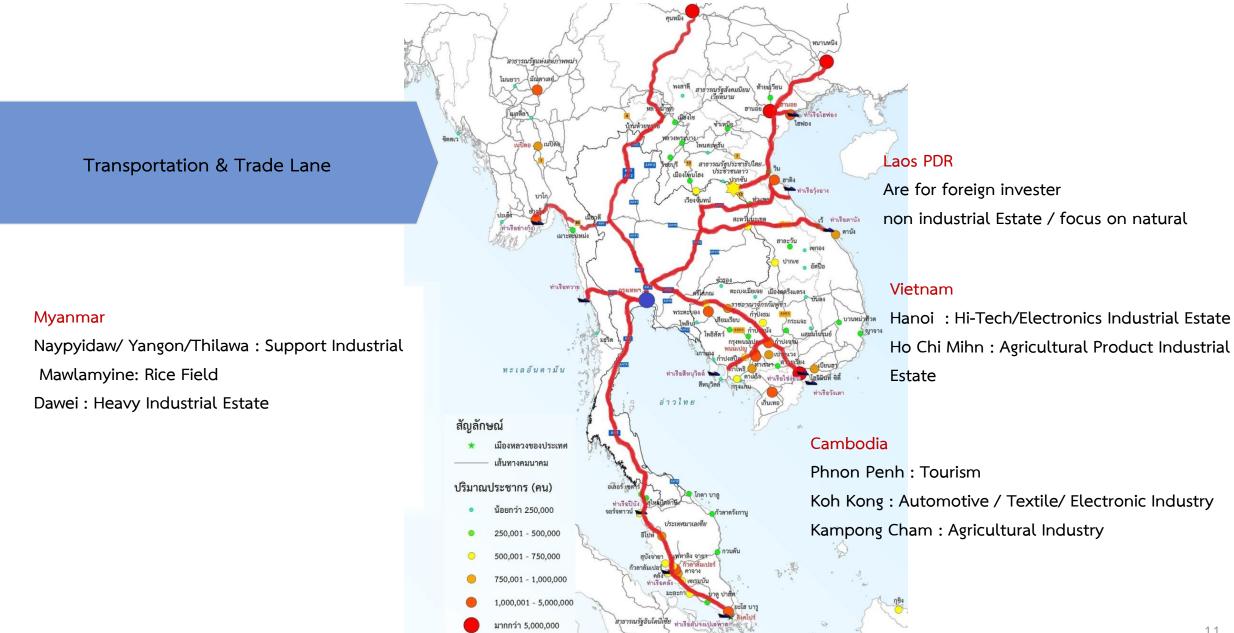
Source Review of Configuration of The GMS Economic Corridors : Nov 2016

GMS : Cross-Border Transport Agreement

GMS CBTA Route in Thailand



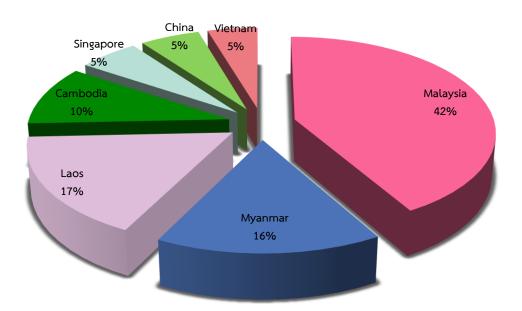
Transit routes of ASEAN member countries



Thailand Cross Border Trade 2016

Value of Cross-Border Trade 2016 : 1,200,834.99 Million Baht

Cross-Border Trade Ratio

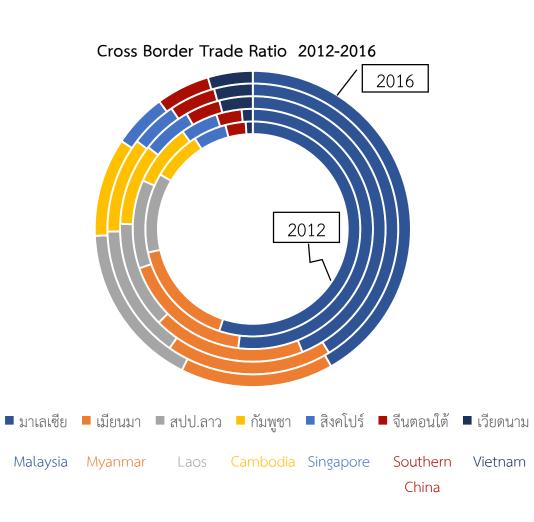


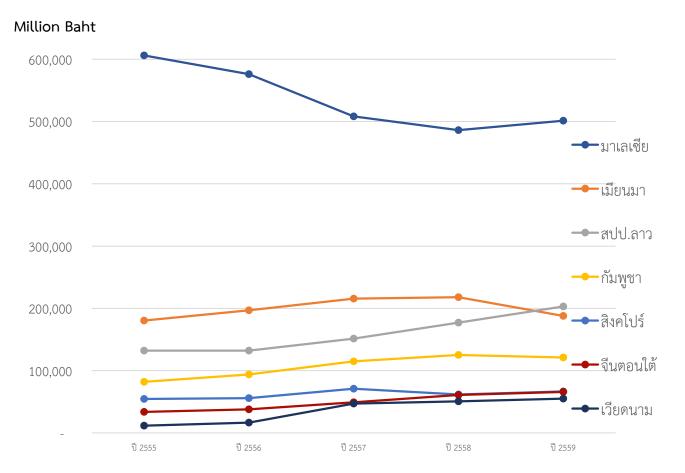
สัดส่วนมูลค่าการค้าชายแดน/การค้าผ่านแดนปี 2559

Source: Department of Foreign Trade / Jan2017



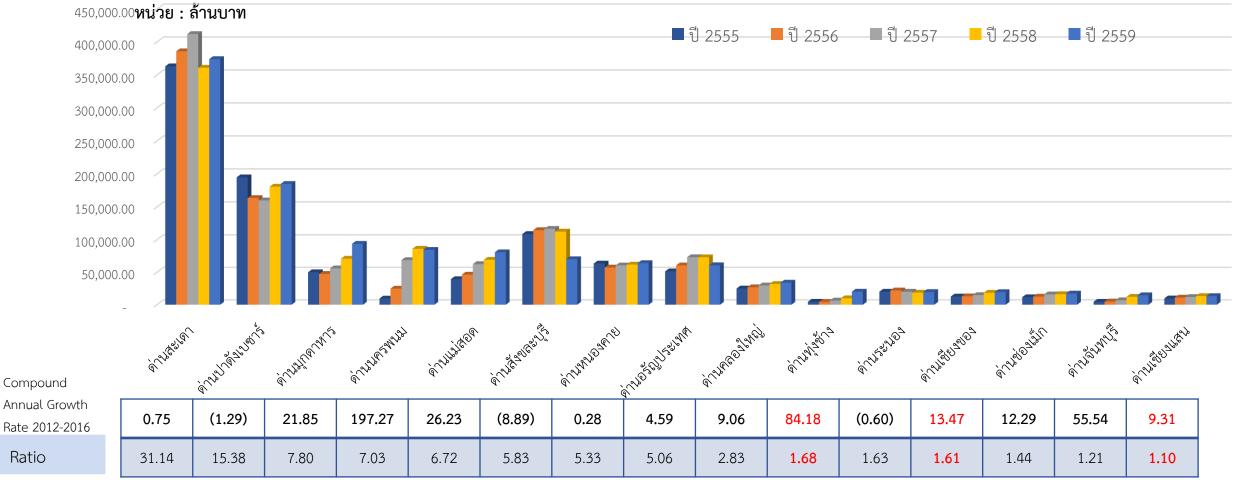
Value of Cross Border Trade 2012-2016





Thailand Cross Border Trade 2012-2016

Value of Cross-Border Trade 2012-2016 by Customs House (เฉพาะ 15 อันดับแรกปี 2559)



Thailand's Transport Infrastructure Development Strategies 2015 - 2022

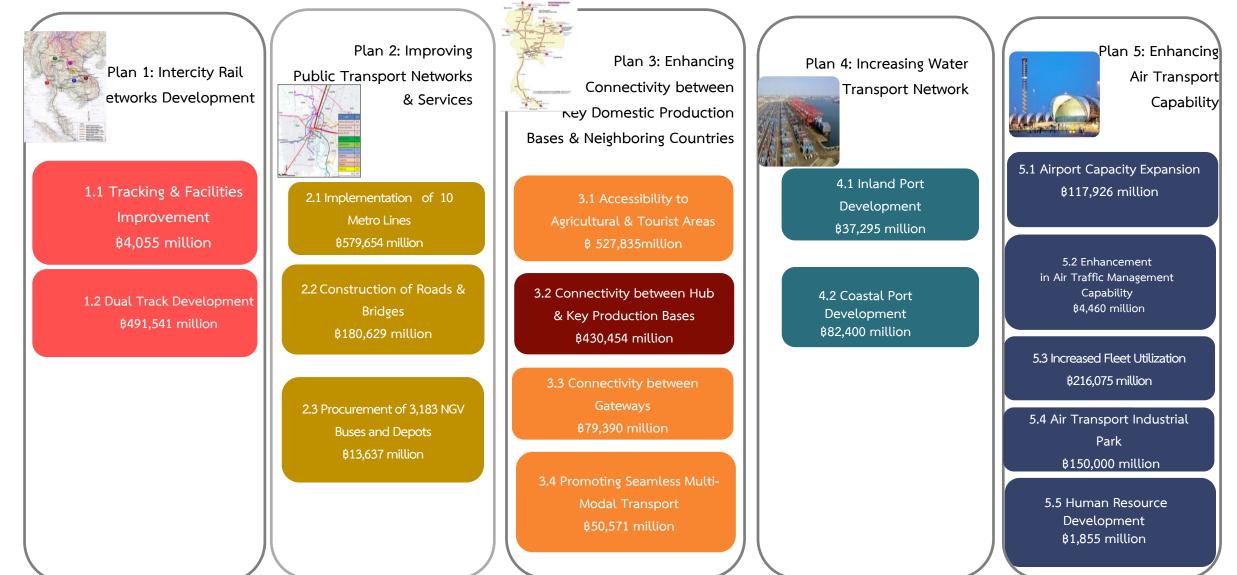
Thailand's Transport Infrastructure Development Strategies 2015 - 2022





Plan Under Thailand's Transport Infrastructure Development Strategies 2015 - 2022

Transport Infrastructure Development Strategies 2015 - 2022 consists of 5 Plans, aiming to reduce cost of logistics and transportation, which in turn improve the competitiveness of the economy.



Intercity Rail Network Development

Phase 1 : Immediate Phase 6 Routes

| Projects | km | Million baht |
|--|-----|--------------|
| 1. Cha Cheng Sao-Klong19 –Kaeng Koi (on-going) | 106 | 10,524 |
| 2. Jira Junction - Khon Kean | 185 | 27,418 |
| 3Prachuab Kiri Kan – Chumporn | 167 | 16,911 |
| 4. Lop Buri – Paknampho | 148 | 14,820 |
| 5. Mab Ka Bao – Jira Junction | 132 | 20,051 |
| 6. Nakhon Pathom- Hua Hin | 165 | 20,022 |
| Total | 903 | |

Phase 2:8 Routes

| Projects | km | Million baht |
|-------------------------------------|-------|--------------|
| 1. Hua Hin -Prachuab Kiri Kan | 90 | 9,000 |
| 2. Paknampho – Den Chai | 285 | 28,500 |
| 3. Jira Junction – Ubon Ratchathani | 309 | 30,900 |
| 4. Khon Kean – Nong Khai | 174 | 17,400 |
| 5. Chumporn – Surat Thani | 167 | 16,700 |
| 6. Surat Thani- Songkhla | 339 | 33,900 |
| 7. Hat Yai- Padang Bezar | 45 | |
| 8. Den Chai – Chiang Mai | 217 | 61,068 |
| Total | 1,646 | |

Phase 3 : 3 Routes

| Projects | Distances (km) | Million baht | | | |
|--|----------------|--------------|--|--|--|
| 1. Den Chai – Chiang Khong | 326 | 26 76,980 | | | |
| 2. Baan Phai– Nakhon Phanom | 347 | 60,356 | | | |
| 3. Baan Phachi Junction – Nakhon Luang | 15 | 2,934 | | | |
| Total | 688 | | | | |



Plan 1: Intercity Rail Networks Development

| MOU : Thai – China (| (Standard Gauge) |
|----------------------|------------------|
|----------------------|------------------|

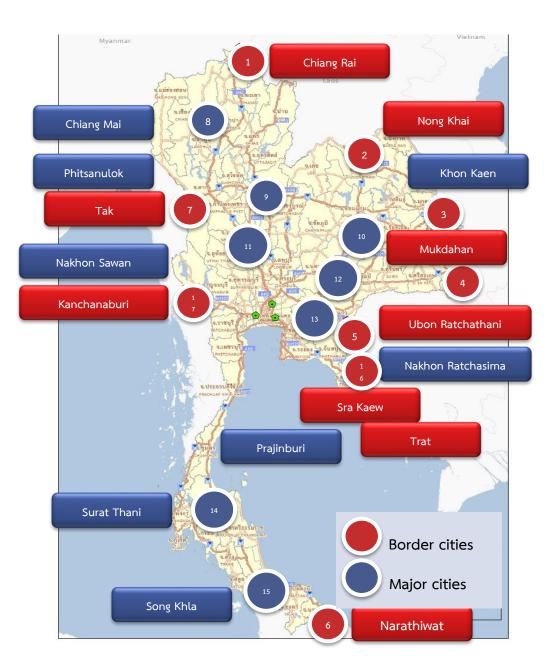
| Route | Distance | Agencies |
|--------------------------------------|----------|----------|
| Phase 1 Bangkok-Kaeng Koi | 133 | |
| Phase 2 Kaeng Khoi-Map Taphut Port | 246.5 | |
| Phase 3 Kaeng Khoi-Nakhon Ratchasima | 138.5 | OTP/SRT |
| Phase 4 Nakhon Ratchasima-Nong Khai | 355 | |
| total | 873 | |

MOU : Thai – Japan (Standard Gauge)

| Route | Distance | Agencies |
|--|----------|-------------|
| 1.High speed train : Bangkok-Chiang Mai Approx. project cost 449,473.75 million Baht | 672 | |
| 2. Development/ improvement of rail infrastructure along Southern Economic Corridor: Kanchanaburi-Bangkok-Laem Chabang, Bangkok Aranyaprathed | 574 | OTP/ SRT |
| 3. Feasibility Study: EWEC Mae Sod-Mukdahan | 718 | |







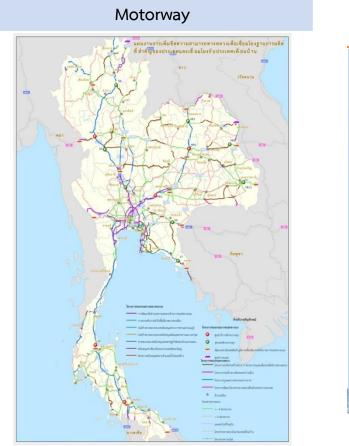
Chiang Khong Intermodal facilities development & 17 Truck Terminals (\$11,856 million)

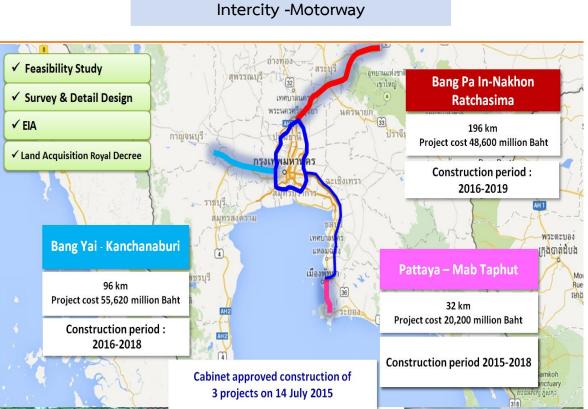
| Projects | Provinces |
|--------------------------|---------------------------------|
| 1. Intermodal Facilities | Chiang Khong, Chiang Rai |
| 2. 17 Truck Terminals | |
| 2.1 Border cities (9) | Chiang Rai, Tak, Nong Khai, |
| | Mukdahan, Sra Kaew, Trat, |
| | Kanchanaburi, Song Khla & |
| | Narathiwat |
| 2.2 Major cities (8) | Chiang Mai, Phitsanulok, Nakhon |
| | Sawan, Khon Kaen, Nakhon |
| | Ratchasima, Ubon Ratchathani, |
| | Prajinburi & Surat Thani |



Department of Land Transport is conducting feasibility study (FS) & detail design (Jan – Dec 2015)

Plan 3: Enhancing Connectivity between Key Domestic Production Bases & Neighboring Countries





3 Motorway routes: 324 km. , \$124,420 million

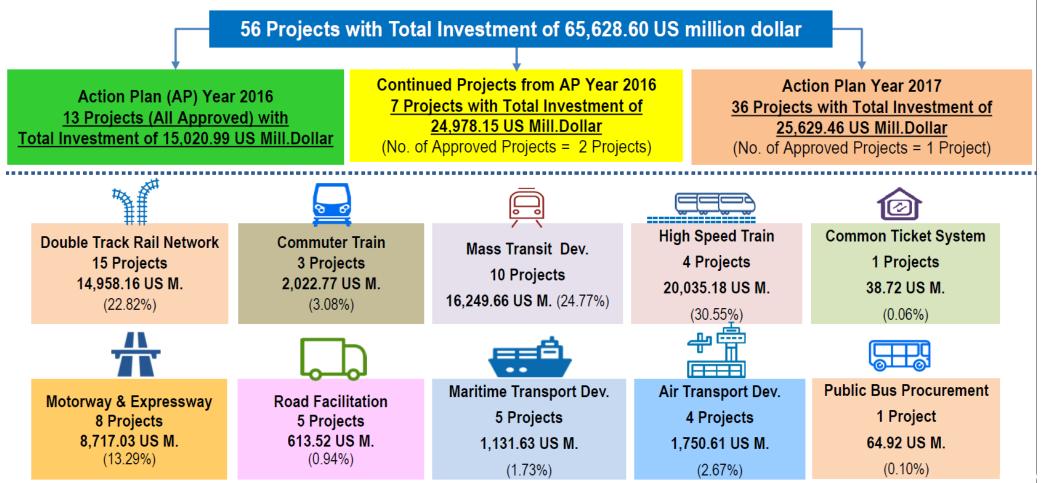
- Pattaya- Mab Taphut,
- Bang Pa-in-Nakhon Ratchasima
- Bang Yai-Baan Pong

Plan 5: Enhancing Air Transport Capability



Total 56 Projects (65,628.60 US\$ million)

Transport Infrastructure Investment Action Plan (Priority Projects) Year 2016 and 2017



Source : Ministry of Transport / Remark : FX 1 US Dollar = 35 Baht and US M. = US Million Dollar

| | Double Track Rail Network 10 Projects / 11,674.75 US M.(45.62%)292.56 US M.*1. Huahin- Prachuap Khiri Khan292.56 US M.*2. Chumporn – Surat Thani668.14 US M.3. Surat Thani-Songkha1,480.67 US M.4. Hat Yai-Padang Beza226.91 US M.5. Paknampho- DenChai1,601.89 US M.6. DenChai-Chiang Mai1,712.12 US M.7. DenChai-Chiang Rai-ChiangKhong2,199.39 US M.8. Khonkaen-Nong Khai744.74 US M.9. Jira – Ubonratchathani1,023.99 US M.10. Ban Pai – Nakorn Phanom1,7214.34 US M. | € | • |
|---|---|--|---|
| 0 | Commuter Train 2 Projects / 4,777.79 US M. (2.97%)1. Dark Red : Rangsit-TU Rangsit217.06 US M.2. Light Red Extension : Taling Chan-Siriraj544.06 US M.and Taling Chan-Saraya544.06 US M. | | 1. Public Bus Procurement and Stations 64.92 US M. Common Ticket System 1 Project / 38.72 US M. (0.15%) . . 1. Common ticket system 38.72 US M. |
| | Mass Transit Dev. 6 Projects / 6,318.52 US M. (24.69%) 1. Blue Line : Bang kae- Sai 4 605.63 US M. 2. Orange Line : West Side 3,524.40 US M. 3. Dark Green : Samutprakarn - Bang Pu 347.03 US M. 4. Dark Green : Kukot – Lumluka 280.09 US M. 5. Airport Rail Link Extension (ARL) 889.98 US M. 6. Mass Transit in Phuket 671.40 US M. Motorway & Expressway 5 Projects / 4,777.79 US M. (18.67%) 1< Mathematical Arm | Transport Action Plan (Priority Project) Year 2017 : <u>36 Projects</u> <u>25,593.07 US Mill.Dollar</u> | 2. Baggage System Upgrade at BKK Airport 93.25 US M. |
| | 1. Nakorn Phatom – Cha Am2,302.86 US M.2. Hat Yat-TH-Malaysia Border871.43 US M.3. Rama 3 – Dao Kanong-Outer Ring (West)892.69 US M.4. Northern Route N2 and E-W Corridor410.91 US M.5. Exp. Kratu – Patong299.90 US M. | Remark (*) Project which Cabinet has approved Source : Mini | 3. MRO Dev. at U-Tapao Airport - US M. istry of Transport / Remark : FX 1 US Dollar = 35 Baht |

Continued Project from AP Year 2016 and Transport Action Plan (Priority Project) Year 2017: 43 Projects

| Double Track Rail Network 12 Projects / 12,953.86 US M. (25.62%) 1. Nakhon Pathom – Hua Hin 572.75 US M.*/** 2. Lopburi - Paknampho. 706.35 US M*/** 3. Huahin- Prachuap Khiri Khan 292.56 US M.** 4. Chumporn –Surat Thani 668.14 US M. 5. Surat Thani-Songkha 1,480.67 US M. 6. Hat Yai-Padang Beza 226.91 US M. 7. Paknampho- DenChai 1,601.89 US M. 8. DenChai-Chiang Mai 1,712.12 US M. 9. DenChai-Chiang Rai-ChiangKhong 2,199.39 US M. 10. Khonkaen-Nong Khai 744.74 US M. 11. Jira – Ubonratchathani 1,023.99 US M. 12. Ban Pai – Nakorn Phanom 1,7214.34 US M. 13. Dark Red : Rangsit-TU Rangsit 217.06 US M. 2. Light Red Extension : Taling Chan-Siriraj 544.06 US M. | 9.45% Continued Decievato from | Motorway & Expressway 5 Projects / 4,777.79 US M.(9.45%)1. Nakorn Phatom – Cha Am2.,302.86 US M.2. Hat Yat-TH-Malaysia Border871.43 US M.3. Rama 3 – Dao Kanong-Outer Ring (West)892.69 US M.4. Northern Route N2 and E-W Corridor410.91 US M.5. Exp. Kratu – Patong299.90 US M.Road Facilitation 5 Projects / 613.52 US M. (1.21%)1. Truck Rest Area on the main routes1. Truck Rest Area on the main routes2. Intermodal Facility – Chiang Khong3. Cross-border Logistics Center30.10 US M.Nakorn Phanom4. Regional Logistics Center230.45 US M.(9 border provinces)5. Regional Logistics Center269.66 US M.(8 regional cities) |
|--|--|--|
| Light Red Extension : Taling Chan-Siriraj 544.06 US M. and Taling Chan-Saraya Mass Transit Dev. 7 Projects / 9,982.38 US M. (19.74%) | Continued Projects from AP Year 2016* | Public Bus Procurement 1 Project / 64.92 US M. (0.13%) 1. Public Bus Procurement and Stations 64.92 US M. |
| MRT Southern Purple Line (Civil Work) 3,663.86 US M.* Blue Line : Bang kae- Sai 4 605.63 US M. | 7 Projects 24,978.15 US Mill.Dollar | Common Ticket System 1 Project / 38.72 US M. (0.08%) .1. Common ticket system38.72 US M. |
| 3. Orange Line : West Side 3,524.40 US M. 4. Dark Green : Samutprakarn - Bang Pu 347.03 US M. 5. Dark Green : Kukot – Lumluka 280.09 US M. 6. Airport Rail Link Extension (ARL) 889.98 US M. 7. Mass Transit in Phuket 671.40 US M. High Speed Train 4 Projects / 20,035.18 US M. (39.62%) 1. Bangkok-Hua Hin Route (PPP) 2,704.95 US M.* 2. Bangkok-Rayong Route (PPP) 4,357.94 US M.* 3. TH-CH : Bangkok-Kaeng Koi and 6,560.41 US M.* 4. Kaeng Koi-Korat Route (First Phase Dev.) 5. TH-JP (Bangkok-Chiang Mai Route) 6,411.89 US M.* | Transport Action Plan (Priority Project) Year 2017 : 36 Projects 25,593.07 US Mill.Dollar Remark (**) Project which Cabinet has approved Source : | 1. Ferry Service across Gulf of Thailand- US M.2. Dev. of Ferry Terminal28.05 US M.3. Lam Cha Bang Phase 31,002.84 US M. |

Special Economic Zone

Special Economic Zone Development in Thailand



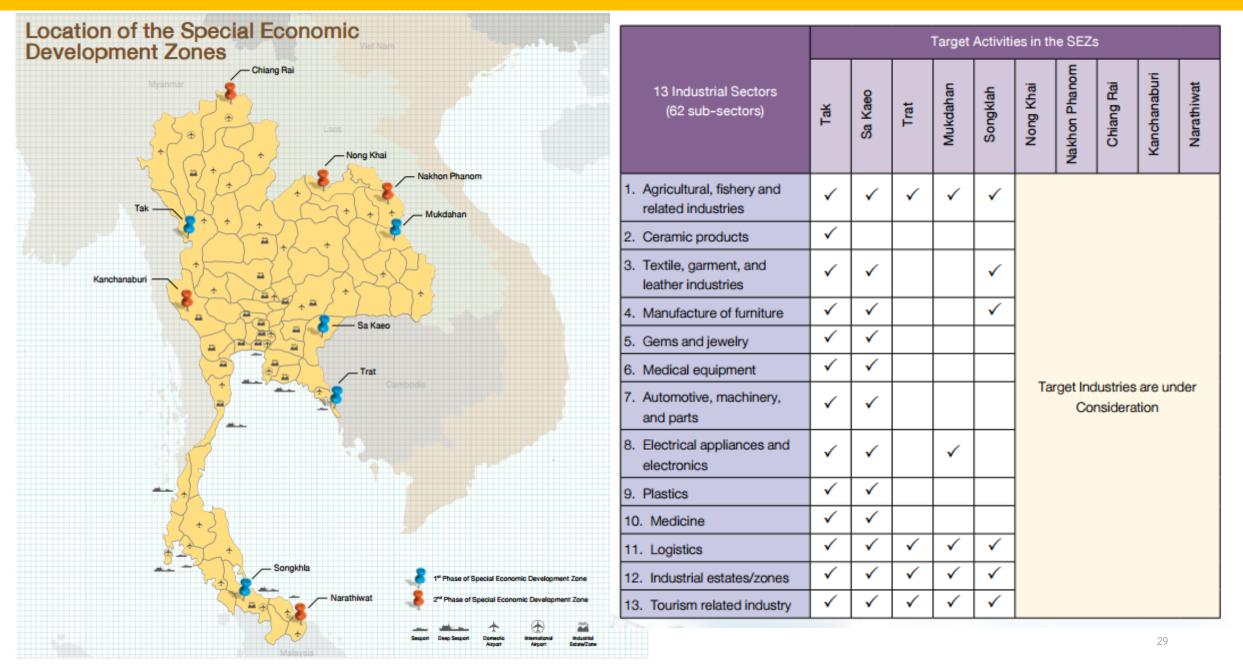
- Have potential for trade investment, produce connecting with neighboring-utilize AEC
- SEZ development improves the livelihood of people
- Focus on potential local economic activities+labor intensive industries and logistics

Sorce: NESDB



- Focus on future industry such as research and development, high technology industry, and industry with low labor-intensive activities.
- Link with key players from down stream to upstream producers, supporting industries, academic institutions, govermentagencies, private sector organizations, and local economies

Special Economic Zone Development in Thailand



Government support measures in SEZ

Measures by the Board of Investment

A2: Business infrastructure for national development. Companies that use advanced technology to create added value, still there is little or no investment in investment. (8-year income tax exemption, except machinery and raw materials duty of non-tax.)

A4: Businesses that are not high technology as A1-A3 group, but also add value to local raw materials and accessories supply chain. (3-year income tax exemption, except machinery and raw materials duty of non-tax.) A1 : Knowledge-based industrial design makes R & D to increase the competitiveness of the country.(8-year income tax exemption limit of unlimited financial amount, except machinery and raw materials duty of non-tax.)

A3: Companies that use advanced technologies which are crucial to developing countries, with production bases existed. (5-year income tax exemption, except machinery and raw materials duty of non-tax.)

BI/B2; Industry supporting the use of technology is not high, but still critical to the value chain

A1

A2

A3

A4

B1

B2

(B1 except machinery and raw materials duty of non-tax.) (B2 raw materials duty of non-tax.)

Government support measures in SEZ

| Group | Income tax exemption | Exemption of machines | Exemption of raw materials for exporting | Non-tax | | | |
|---|----------------------|--------------------------|--|---------|--|--|--|
| A : Businesses receiving tax benefits, machines, raw material, and non-tax. | | | | | | | |
| A1 | 8 years + Merit | ✓ | ✓ | ¥ | | | |
| A2 | 8 years + Merit | ✓ | ✓ | ✓ | | | |
| A3 | 5 years + Merit | ✓ | ✓ | ¥ | | | |
| A4 | 3 years + Merit | ✓ | ✓ | × | | | |
| B: Businesses receiving facilities through the benefits of machines, raw materials, and non-tax | | | | | | | |
| B1 | Merit | ✓ | ✓ | × | | | |
| B2 | - | - | ✓ | ✓ | | | |

Note the non-tax benefit (Non-tax incentives) under the B.O.I. of investment are as follows:

- Allow the artisans and foreign specialists to work (m. 25-26).
- Allow to own land (m. 27).
- Allow to remit foreign currencies out of the country (m.37)

Chiang Rai Special Economic Zone

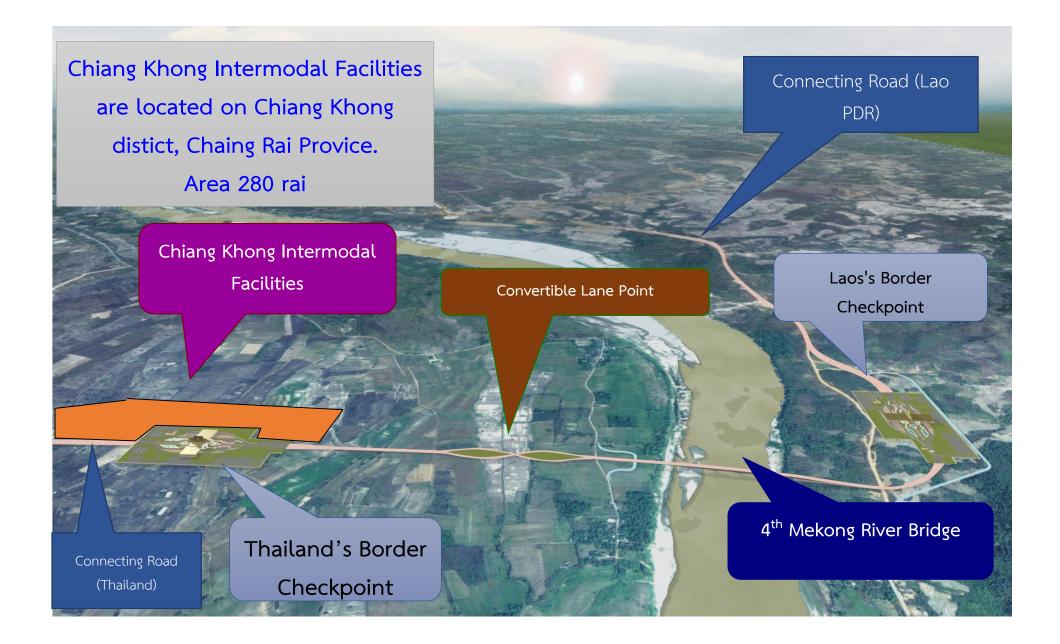
- Mae Sai : Border checkpoint development to support trade, tourism, prepare the area for establishment of hotels, convention centers, duty free shops, mass transit center and tourist information center
- Chiang San : Free Trade Area / Free Zone into international transportation center prepare area for the establishment of seaport, cross dock warehouse, commerce, office and customs
- Chiang Khong : Trading, tourism, multimodal transportation. Prepare the area for logistic center, commerce, office and customs



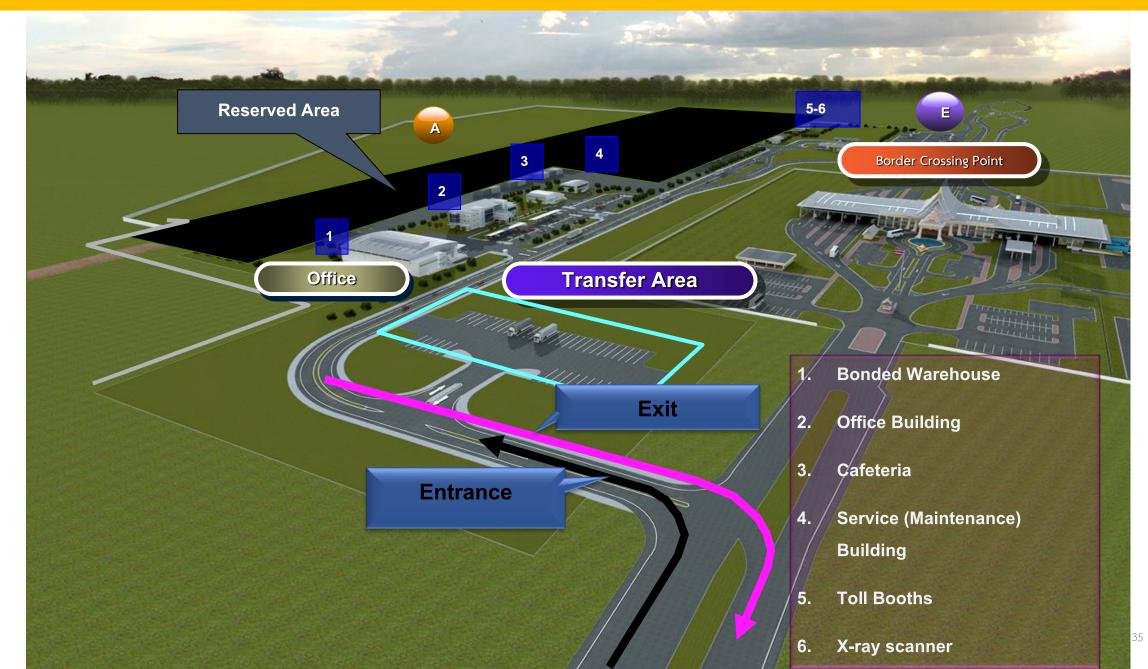
Infrastructure Project Status



Chiang Khong Intermodal Facilities



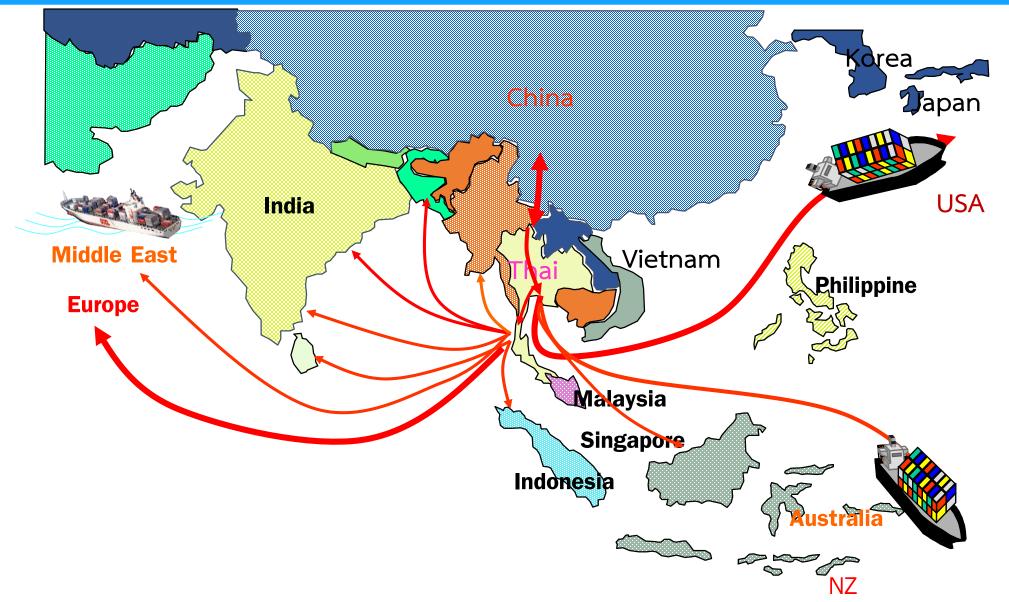
Chiang Khong Intermodal Facilities Phase1/1



Opportunities & Challenges of Northern Thailand

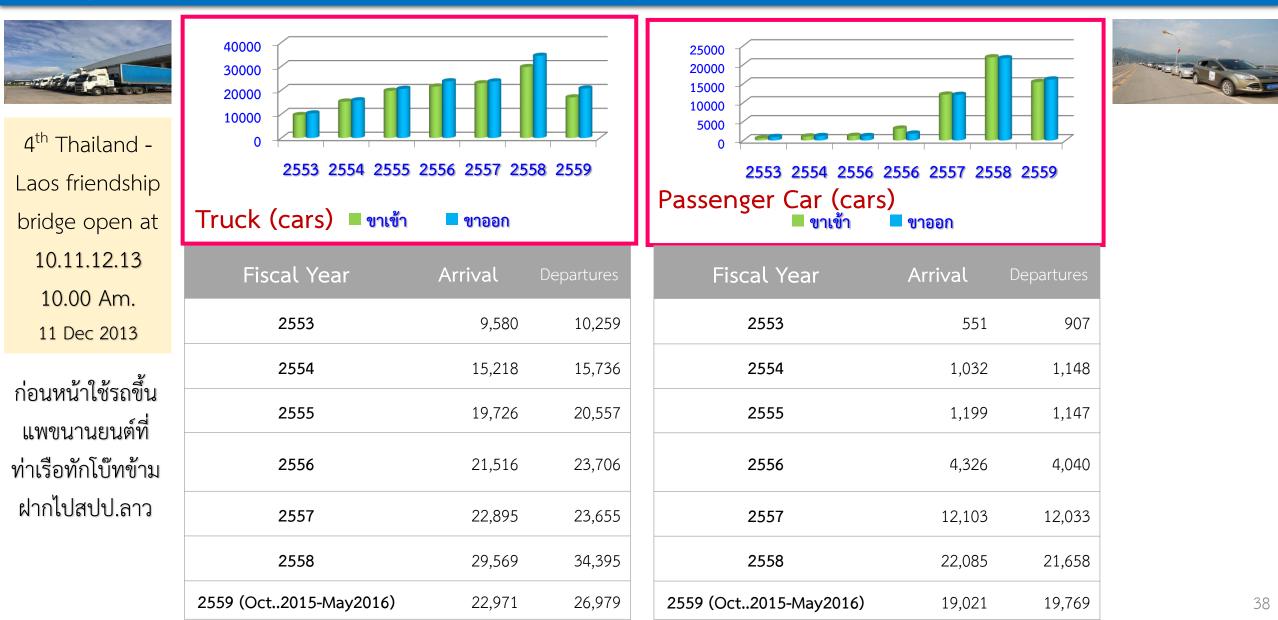
Northern Opportunities & Challenges in NSEC R3

Trade Lane to Yunnan Province, China



Truck & Passenger Car passing through Chiang Khong Customs House

During Fiscal Year 2010-2016

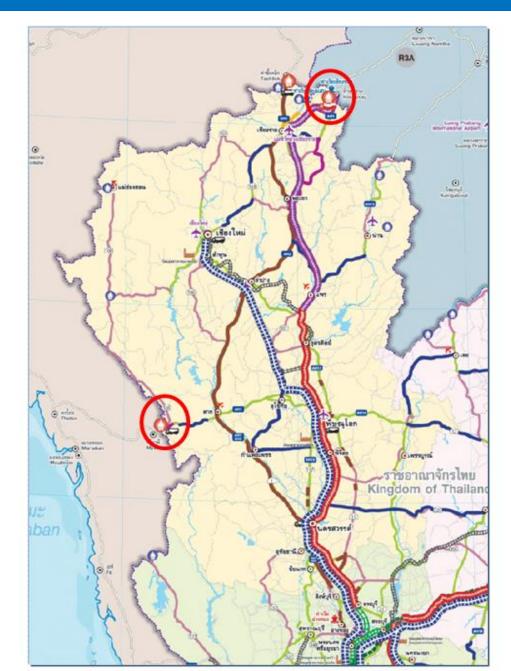


Cross Border Trade at Mae Sai Customs House During year 2013-2016

(Million Baht)

| Year | 2556 | 2557 | | 2558 | | 2559 | | 2560 (Oct 2016- Jan2017) | |
|---|----------------|-----------|----|-----------|-------------|------------------|-------|------------------------------------|-----------------|
| Import | 238.36 | 568.71 | - | 183.59 | | 217.88 | | 106.27 | |
| Export | 11,127.39 | 11,048.7 | 75 | 9,364.37 | | 9,364.37 9312.46 | | 2,637.29 | |
| Total | 11,365.75 | 11,617.4 | 16 | 9,547.96 | | 9530.34 | | 2,743.56 | |
| Import : Fiscal Year 2017 (Oct 2016-Jan 2017) | | | | | Export : | Fiscal Year 201 | .7 (0 | ct 2016-Jan 2017) | |
| 1. Manganese | 6. Men's C | lothing | | 1. Fuel | | 1. Fuel 6. | | 6. E | lectrical Power |
| 2. Orange | 7. Garlic | | | | 2. Beverage | | 7. P | alm Oil | |
| 3. Honey | 8. Steel so | crap | | 3. Cement | | ent | 8. Z | linc | |
| 4. Tea leaf | 9. Paper s | crap | | 4. Lique | | or | 9. L | ighter | |
| 5. Women's Clothin | ng 10. Massage | e machine | | 5. Roun | | nd bar | 10. | Ribbed bar | |

Transportation Network in Northern



Rail Transport

Double track : Pak Nam Po – Den Chai – Chiang Rai – Chiang Khong
611 km
HST : Bangkok – Chaing Mai 745 km

Road Transport

International Highway Network : 4 project 3 Province 128.4 km Expand Traffic Lane : 13 Project 8 province 623 km Maintenance intercity highway : 56 Project 10 province 726 km Border Trade Connectivity : Rural Road to Chiang San Port 45.74 km/ 22 bridge project and 6 project tunnel to cross railway Chiang Khong Intermodal Facilities

Truck Terminal : 5 province

Rest Area (in Northern)



• 3 Rest Area Centre

- N2 AmphurPhayahakiri / Nakorn Sawan Province
- N4 Amphur Muang / Tak Province
- N7 Amphur Muang / Phitsanulok Province

• 6 Truck Rest Area

- N1 Amphur Inburi / Singburi Province
- N3 Amphur Muang / Kamphangphet Province
- N5 Amphur Sopprab / Lamphang Province
- N6 Amphur Ngao /Lamphang Province
- N8 Amphur Lom Sak / Phetchaboon Province
- N9 Amphur Denchai / Phrae Province

Thank you





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